

Celebrating Success in Bordeaux

*Dr Janos Filakovszky, VP Regional Business Head
Quintiles Transnational
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Profound shifts in healthcare are driving transformation.

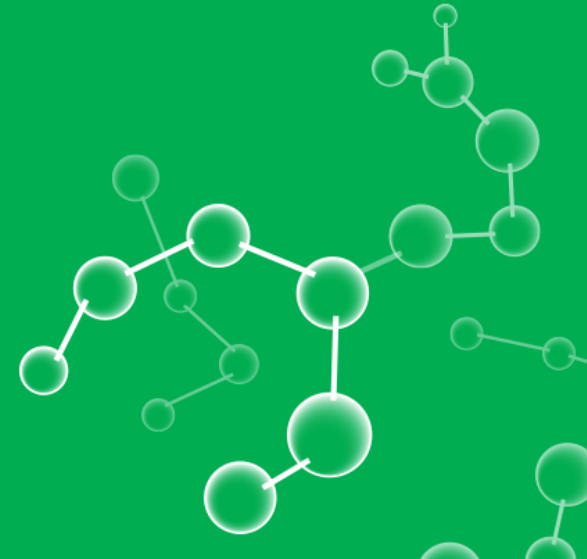
Advances in science, analytics and therapeutic knowledge offer the promise of better treatments. The healthcare industry has tremendous opportunity to conquer the global burden of disease. By working together differently across the healthcare system with a focus on integration, evidence and value, a healthier world is possible.



Quintiles brings a **fully integrated approach** to build biopharma and life sciences solutions – from pipeline to portfolio to population health™

Transform clinical development

*Together with investigators
accelerating pipelines*



Quintiles helped develop or commercialize

**98 of the
Top 100**

best-selling products of 2014

Developed RBM solutions that bring as much as

**25% cost
reduction**

over traditional trial execution approaches

Globally, Quintiles Partner Sites' recruitment rates are on average

50% higher than non-partner sites.



Imagine the possibilities for *a healthier world.*

The industry challenge



Start-up delays
70% of trials

(CenterWatch Survey)

45% of trials
complete late

*(Bill Gwinn, "Metrics for
Faster Clinical Trials," 2011)*

20% of sites
recruit zero patients

(Tufts CSDD and CISC RP, June 2010)

Imagine a world with...

Up to 30% faster start-up timelines in certain therapeutic areas

As much as 45% faster investigator contracting timelines when using our optimized procedures

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This is what Quintiles together with its sites can achieve



In September 2011 we said.....



Together we can build a partnership
that will make a difference

- A partnership that mutually benefits all participants through a synergistic approach to delivering clinical research
- By placing the patient at the heart of all activity, processes and procedures are jointly developed to
 - optimise the delivery of clinical studies
 - maximise recruitment into those clinical studies
 - minimise quality issues from those clinical studies
- Real partnership active in real centres

By September 2015 we can say



Together we ~~can~~ ~~have~~ ~~built~~ ~~built~~ a
partnership
that ~~will~~ ~~makes~~ ~~is~~ making a difference

Thank you